## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

**Current Report** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): February 13, 2008

## **MOLINA HEALTHCARE, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State of incorporation) 1-31719 (Commission File Number) 13-4204626 (I.R.S. Employer Identification Number)

200 Oceangate, Suite 100, Long Beach, California 90802 (Address of principal executive offices)

Registrant's telephone number, including area code: (562) 435-3666

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On February 13, 2008, Molina Healthcare, Inc. issued a press release announcing its financial results for the fourth quarter and year ended December 31, 2007. The full text of the press release is included as Exhibit 99.1 to this report. The information contained in the websites cited in the press release is not part of this report.

The information in this Form 8-K and the exhibit attached hereto shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as expressly set forth by specific reference in such a filing.

Item 9.01.	Financial Statements and Exhibits.
(d)	Exhibits:
Exhibit No.	Description
99.1	Press release of Molina Healthcare, Inc. issued February 13, 2008, as to financial results for the fourth quarter and year ended December 31, 2007.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MOLINA HEALTHCARE, INC.

By: /s/ Mark L. Andrews

Mark L. Andrews Chief Legal Officer, General Counsel, and Corporate Secretary

Date: February 13, 2008

#### EXHIBIT INDEX

### Exhibit No. Description

99.1

Press release of Molina Healthcare, Inc. issued February 13, 2008, as to financial results for the fourth quarter and year ended December 31, 2007.



## News Release

**Contact:** Juan José Orellana Investor Relations 562-435-3666, ext. 111143

#### MOLINA HEALTHCARE REPORTS FOURTH QUARTER AND 2007 YEAR-END RESULTS

Long Beach, California (February 13, 2008) – Molina Healthcare, Inc. (NYSE: MOH) today announced its financial results for the fourth quarter and year ended December 31, 2007.

Net income for the quarter ended December 31, 2007, increased to \$17.9 million, or \$0.63 per diluted share, compared with net income of \$11.6 million, or \$0.41 per diluted share, for the quarter ended December 31, 2006.

Net income for the year ended December 31, 2007, increased to \$58.3 million, or \$2.05 per diluted share, compared with net income of \$45.7 million, or \$1.62 per diluted share, for 2006.

"As indicated by our year-end results, 2007 was a year of accomplishment and growth. We're pleased with our 28% growth in net income as a result of higher revenues and improved medical care costs," said J. Mario Molina, M.D, president and chief executive officer of Molina Healthcare. "The successful integration of the Missouri health plan, the managed care expansion in Missouri and improved utilization of services in our Ohio and Texas health plans position our company to continue to deliver strong revenue growth and manage medical costs in 2008."

#### **Earnings Per Share Guidance**

The Company confirms the guidance it had issued on January 22, 2008, for earnings per diluted share for fiscal year 2008 in the range of \$2.25 to \$2.45.

#### Financial Results - Comparison of Quarters Ended December 31, 2007 and 2006

*Premium revenue* for the fourth quarter of 2007 was \$670.6 million, an increase of \$126.7 million, or 23.3%, over premium revenue of \$543.9 million for the fourth quarter of 2006. Medicare premium revenue for the fourth quarter of 2007 was \$17.2 million compared with \$8.2 million in the fourth quarter of 2006.

Contributing to the \$126.7 million increase in quarterly premium revenues were the following:

- · A \$79.2 million increase at the Ohio health plan principally due to higher enrollment.
- · A \$30.7 million increase as a result of the acquisition of Mercy CarePlus in Missouri effective October 31, 2007.

- A \$23.5 million increase at the New Mexico health plan due to higher enrollment, higher premium rates and a decrease in the premium adjustment associated with a minimum medical care ratio contract provision.
- A \$19.8 million increase at the Texas health plan due to higher enrollment. During the fourth quarter of 2007, the Texas health plan reduced revenue by \$2.1 million to record amounts due back to the state under a profit sharing agreement.
- A \$10.7 million increase at the Washington health plan due to higher premium rates and slightly higher membership.
- A \$5.2 million increase at the California health plan as increased premium rates offset lower enrollment. The California health plan added approximately 4,300 members as a result of an acquisition in Sacramento effective November 1, 2007.

These increases in premium revenues were partially offset by the following:

- · A \$28.1 million decrease due to the termination of operations at the Company's Indiana health plan effective January 1, 2007.
- A \$10.3 million decrease at the Utah health plan due to reduced membership and the write-off of \$3.0 million in savings share receivables. The Utah savings share receivable, which had been \$4.0 million at December 31, 2006 and \$4.7 million at June 30, 2007, was reduced to zero at December 31, 2007.
- · A \$6.0 million decrease at the Company's Michigan health plan due to lower enrollment, partially offset by higher premium rates.

*Medical care costs* as a percentage of premium revenue (the medical care ratio) decreased to 83.6% in the fourth quarter of 2007 from 85.1% in the fourth quarter of 2006, an improvement of 150 basis points year-over-year. Sequentially, the medical care ratio decreased from 83.7% for the quarter ended September 30, 2007, an improvement of 10 basis points.

- The medical care ratio of the California health plan decreased as a result of premium increases received during 2007 in San Bernardino/Riverside, San Diego and Sacramento counties. These rate increases more than offset an increase in PMPM medical costs of approximately 1%, lowering the California medical care ratio from 89.3% in the fourth quarter of 2006 to 82.8% in 2007.
- The medical care ratio of the Michigan health plan increased due to higher capitation, pharmacy and specialty fee-for-service costs, partially offset by lower hospital fee-for-service costs. The medical care ratio of the Michigan health plan increased to 84.4% in the fourth quarter of 2007 from 78.6% in fourth quarter of 2006.
- The medical care ratio of the New Mexico health plan decreased during 2007 due to higher premium rates and a reduction in the premium adjustment associated with a minimum medical care ratio contract provision, partially offset by the impact of Medicaid fee schedule increases. Medical care costs in the fourth quarter of 2007 include \$2.0 million paid for provider incentives. Absent the adjustments made to premium revenue in the fourth quarter of 2007 and 2006, the medical care ratio in New Mexico would have been 82.0% in the fourth quarter of 2006.

- The medical care ratio for the Ohio health plan's Covered Families and Children (CFC) population decreased to 86.2% in the fourth quarter of 2007 from 88.6% in the fourth quarter of 2006. The medical care ratio for the aged blind and disabled (ABD) population was 97.0% in the fourth quarter of 2007. The Ohio health plan had no ABD membership in the fourth quarter of 2006. The medical care ratio of the Ohio health plan increased to 90.3% from 88.6% in the fourth quarter of 2006 due to the addition of the ABD population in 2007. The Company expects that the Ohio ABD medical care ratio will decrease in 2008 as a result of the 2.6% rate increase the health plan received under its ABD contract with the state effective January 1, 2008, and the realization of improved utilization as the transition to managed care continues. The recent addition of the ABD members (some of whom were not added until late summer of 2007) adds a degree of uncertainty to the medical care ratio in Ohio that is not found in the Company's more mature health plans. The Company estimates that if the 2008 medical care ratio for the CFC population remains at 86.2% for all of 2008, the Company will need to achieve a medical care ratio of 91.0% for its ABD population to reach its previously announced expectation of an 88.0% medical care ratio plan-wide.
- The medical care ratio of the Company's Texas health plan decreased primarily due to very low medical costs for the Star Plus membership. As noted above, the Company recorded a \$2.1 million profit sharing liability at December 31, 2007, as a result of low medical cost expense in Texas. The Company does not believe that the medical care ratio reported by the Texas health plan in the fourth quarter of 2007 is sustainable and expects the medical care ratio to rise during 2008 to a level consistent with consolidated results.
- The medical care ratio of the Company's Utah health plan increased due to the write-off of a \$3.0 million savings share receivable. Medical care costs in Utah decreased on a PMPM basis in the fourth quarter of 2007 when compared with the fourth quarter of 2006. Absent the out-of-period write-off of \$3.0 million in savings share receivable in the fourth quarter of 2007, the Utah health plan's medical care ratio would have been 90.2%, an improvement over the 91.8% ratio reported in the fourth quarter of 2006. The Company's Utah health plan serves the majority of its membership under a cost-plus contract with the State of Utah.
- The medical care ratio reported at the Company's Washington health plan decreased to 77.9% in the fourth quarter of 2007 from 79.5% in the fourth quarter of 2006. Fee-for-service specialist costs and pharmacy costs as a percentage of premium revenue were lower in the fourth quarter of 2007 than in the fourth quarter of 2006.
- The termination of the Company's operations in Indiana benefited the medical care ratio in the fourth quarter of 2007. Absent the impact of the Indiana plan, the medical care ratio would have decreased by 90 basis points in the fourth quarter of 2007 to 83.7% from 84.6% in the fourth quarter of 2006.

Days in medical claims and benefits payable were 52 days at December 31, 2007, 54 days at September 30, 2007, and 57 days at December 31, 2006.

The Company had previously disclosed its expectation that days in medical claims and benefits payable would decline as it began paying claims associated with the Ohio and Texas start-up health plans that previously had been reported as part of the Company's incurred but not reported claims liability.

The Company had also previously disclosed that claims were being paid more quickly during 2007.

- Billed charges in claims inventory (as measured by the total billed charges for all claims received but not processed) declined by approximately 25% between December 31, 2006 and December 31, 2007.
- Billed charges in claims inventory (as measured by the total billed charges for all claims received but not processed) declined by approximately 9% between September 30, 2007 and December 31, 2007.

The Company had also previously disclosed that a shift towards capitated provider contracts would reduce days in medical claims and benefits payable. Capitation costs were 18.0% of total medical costs for 2007, and only 15.6% of total medical costs for 2006.

If capitation costs and liabilities are removed from the calculation, days in medical claims and benefits payable were 59 days at December 31, 2007, 61 days at September 30, 2007, and 64 days at December 31, 2006.

General and administrative expenses were \$80.5 million, or 11.8% of total revenue, for the fourth quarter of 2007 compared with \$61.0 million, or 11.1% of total revenue, for the fourth quarter of 2006.

Core G&A expenses (defined as G&A expenses less premium taxes) increased to 8.8% of revenue in the fourth quarter of 2007 compared with 7.9% in the fourth quarter of 2006.

The increase in core G&A in comparison to the fourth quarter of 2006 is primarily the result of increases to employee incentive compensation accruals as a result of the Company's improved financial performance in 2007, as well as the Company's continued investment in the administrative infrastructure necessary to support its Medicare product line and additional employee recruitment costs. The following table details the impact of these costs on Core G&A expense in the fourth quarters of 2007 and 2006:

(in thousands)		2006			
		Amount	% of Total Revenue	Amount	% of Total Revenue
Medicare-related administrative costs Non Medicare-related administrative costs:	\$	3,760	0.5%		
Employee recruitmentexpense		1,165	0.2%	123	
Employee incentive compensation		2,728	0.4%	(1,898	
All other administrative expense		52,096	7.7%	44,111	
Core G&A expenses	\$	59,749	8.8%	\$ 43,671	7.9%

#### Financial Results - Comparison of Year Ended December 31, 2007 and 2006

**Premium revenue** for the year ended December 31, 2007, was \$2,462.4 million, an increase of \$477.3 million, or 24.0%, over premium revenue of \$1,985.1 million for the year ended December 31, 2006. Medicare premium revenue for 2007 was \$49.3 million compared with \$27.2 million in 2006.

Contributing to the \$477.3 million increase in annual premium revenues were the following:

- · A \$341.5 million increase at the Ohio health plan principally due to higher enrollment.
- An \$83.9 million increase at the Texas health plan due to higher enrollment. During 2007, the Texas health plan reduced revenue by \$3.1 million to record amounts due back to the state under a profit sharing agreement.
- A \$57.2 million increase at the Company's Michigan health plan, principally due to the acquisition of Cape Health Plan effective May 1, 2006.
- A \$46.5 million increase at the New Mexico health plan due to higher enrollment and higher premium rates. The New Mexico health plan reduced revenue by \$6.0 million and \$6.9 million in 2007 and 2006, respectively, to meet a contractually required minimum medical care ratio.
- · A \$39.2 million increase at the Washington health plan due to higher premium rates and slightly higher membership.
- · A \$30.7 million increase as a result of the Company's acquisition of Mercy CarePlus in Missouri effective October 31, 2007.
- · A \$6.9 million increase at the California health plan as increased premium rates offset lower enrollment.

These increases in premium revenues during 2007 were partially offset by:

- · An \$82.9 million decrease due to the termination of operations at the Company's Indiana health plan effective January 1, 2007.
- · A \$48.6 million decrease at the Utah health plan due to reduced membership and the write-off of \$4.7 million in savings share receivables.

Medical care costs as a percentage of premium revenue (the medical care ratio) decreased to 84.5% in the year ended December 31, 2007, from 84.6% in 2006.

• The medical care ratio of the California health plan decreased to 81.9% in 2007 from 88.3% in 2006 as a result of the premium increases received during 2007 in San Bernardino/Riverside, San Diego and Sacramento counties. PMPM medical costs were essentially flat.

- The medical care ratio of the Michigan health plan increased to 84.0% in 2007 from 78.1% in 2006 due to higher capitation and pharmacy and specialty fee-for-service costs, partially offset by lower hospital fee-for-service costs.
- The medical care ratio of the New Mexico health plan decreased to 82.6% for all of 2007 from 84.6% in 2006. The decrease was the result of higher premium rates and a reduction in the minimum medical care ratio premium adjustment, partially offset by the impact of Medicaid fee schedule increases. Absent the adjustments made to premium revenue in 2007 and 2006, the medical care ratio in New Mexico would have been 80.8% in 2007 and 82.0% in 2006.
- The medical care ratio of the Ohio health plan decreased to 90.4% for 2007 from 91.0% in 2006. The medical care ratio for the Ohio health plan's CFC population decreased to 88.5% in 2007 compared with 91.0% in 2006. During 2007, the Ohio health plan began serving the ABD population for the first time. The medical care ratio for the ABD population for all of 2007 was 94.7%. The Company expects that the Ohio ABD medical care ratio will decrease in 2008 as a result of the 2.6% rate increase the health plan received under its ABD contract with the state effective January 1, 2008, and the realization of improved utilization as the transition to managed care continues. The recent addition of the ABD medical care cost estimates in Ohio that is not found in the Company's more mature health plans.
- The medical care ratio of the Company's Texas health plan decreased in 2007 primarily due to very low medical costs for the Star Plus membership. As noted above, the Company recorded a \$3.1 million reduction to revenue in Texas during 2007 to reflect estimated amounts due back to the state under a profit sharing arrangement. The Company does not believe that the medical care ratio reported by the Texas health plan in 2007 is sustainable and expects the medical care ratio to rise during 2008 to a level consistent with consolidated results.
- The medical care ratio of the Company's Utah health plan increased due to the write-off of \$4.7 million in savings share receivables in the second half of 2007. Medical care costs in Utah decreased on a PMPM basis in 2007 when compared with 2006. Absent the out-of-period write-off of \$4.7 million in savings share receivable in the second half of 2007, the Utah health plan's medical care ratio would have been 90.4%, an improvement over the 91.5% reported for 2006. The Company's Utah health plan serves the majority of its membership under a cost-plus contract with the State of Utah.
- · The medical care ratio reported at the Company's Washington health plan increased to 79.6% in 2007 from 78.9% in 2006, principally due to higher fee-for-service costs.
- The termination of the Company's operations in Indiana resulted in a 10 basis point improvement in the Company's medical care ratio to 84.5% in 2007. Absent the impact of the Indiana plan in both years, the Company's consolidated medical care ratio in 2007 would have increased 50 basis points to 84.6% from 84.1% in 2006.

General and administrative expenses were \$285.3 million, or 11.5% of total revenue, for the year ended December 31, 2007, compared with \$229.1 million, or 11.4% of total revenue, in 2006.

Core G&A expenses decreased to 8.2% of total revenue for the year ended December 31, 2007, compared with 8.4% in 2006.

As noted above, the Company has incurred in 2007 higher employee incentive compensation, Medicare administrative and recruitment costs. The following table details the impact of these costs on Core G&A expense in 2007 and 2006:

(in thousands)	 2007	2006			
	 Amount	% of Total Revenue	Amount	% of Total Revenue	
Medicare-related administrative costs Non Medicare-related administrative costs:	\$ 9,778	0.4%	\$ 3,237	0.2%	
Employee recruitment expense	2,568	0.1%	1,769	0.1%	
Employee incentive compensation	9,976	0.4%	5,102	0.2%	
All other administrative expense	 182,736	7.3%	158,172	<u> </u>	
Core G&A expenses	\$ 205,058	8.2%	\$ 168,280	8.4%	

#### Cash Flow

Cash provided by operating activities for the year ended December 31, 2007, was \$158.0 million, compared with \$102.3 million for the same period in 2006, an increase of \$56.0 million. Cash provided by operating activities was \$45.2 million for the quarter. The primary sources of cash provided by operating activities were net income, depreciation and amortization, and deferred revenue at the Company's Ohio health plan.

On a consolidated basis, at December 31, 2007, the Company had cash and investments (exclusive of restricted investments) of approximately \$701.9 million. The parent company had cash and investments of approximately \$98.3 million.

During the fourth quarter of 2007, the Company issued \$200 million in senior convertible notes. A portion of the net proceeds from the issuance of the notes was used to pay off the \$20.0 million owed on the Company's credit facility at September 30, 2007. During the fourth quarter, the Company paid approximately \$80.0 million to acquire Mercy CarePlus, its Missouri health plan. Subsequent to the acquisition, the Company contributed another \$7.0 million to the Missouri health plan to fund regulatory capital requirements. Also during the fourth quarter, the Company contributed \$32.5 million to its Ohio health plan to fund its regulatory capital requirements and contributed an additional \$5.4 million in total to several other of the Company's health plans.

#### **Conference Call**

The Company's management will host a conference call and webcast to discuss its fourth quarter and year-end results at 5:00 p.m. Eastern Time on Wednesday, February 13, 2008. The telephone number for this interactive conference call is 212-231-2900, and the live webcast of the call can be accessed on the Company's website at <a href="http://www.molinahealthcare.com">www.molinahealthcare.com</a>, or at <a href="http://www.earnings.com">www.earnings.com</a>. An online replay will be available beginning approximately one hour following the conclusion of the call and webcast.

Molina Healthcare, Inc. is a multi-state managed care organization that arranges for the delivery of health care services to persons eligible for Medicaid, Medicare, and other government-sponsored programs for low-income families and individuals. Molina Healthcare's nine licensed health plan subsidiaries in California, Michigan, Missouri, Nevada, New Mexico, Ohio, Texas, Utah, and Washington currently serve approximately 1.1 million members. More information about Molina Healthcare can be obtained at <a href="https://www.molinahealthcare.com">www.molinahealthcare.com</a>.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: This press release contains "forward-looking statements" identified by words such as "will," "believes," "expects" or "expectations," "anticipates," "projects," "estimates," "intends," and similar words and expressions. In addition, any statements that explicitly or implicitly refer to earnings guidance, expectations, projections, or their underlying assumptions, or other characterizations of future events or circumstances, are forward-looking statements. All of our forward-looking statements are based on our current expectations and assumptions, or other characterizations of future events or circumstances, are forward-looking statements are tapectations and assumptions, or other characterizations of our medical costs and the achievement of our projected medical care ratios in all health plans in 2008, including the continuing reduction of the medical care ratio of our Ohio health plan; the achievement of projected growth in both Medicaid and Medicare enrollment; increased administrative costs in support of the Company's efforts to expand its Medicare membership: risks related to our more limited experience with Ohio, Texas, and dual eligible members and attendant claims estimation difficulties; funding decreases in the Medicaid, Medicare, or SCHIP programs or the failure to fully fund the SCHIP program; the budget crisis in California and the pressure to reduce provider rates in that states, including current PMPM rates under our existing contracts; the securing of projected premium rate increases for 2008 that are consistent with our expectations, across all health plans; the acceptance by the State of New Mexico of the contract bid of our New Mexico health plans; the successful renewal and continuation of the government contracts of all of our health plans; the acceptance by the State of New Mexico of the contract bid of our New Mexico health plans; the successful renewal and contract; the realization of projected innoming mule

# MOLINA HEALTHCARE, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Dollars in thousands, except for per share data) (Unaudited)

	Three Mor Decem	Year Ended December 31,				
	2007	2006	2007	2006		
Revenue:						
Premium revenue Investment income	\$ 670,605 9,024	\$	\$ 2,462,369 30,085	\$ 1,985,109 19,886		
Total revenue	679,629	549,520	2,492,454	2,004,995		
Expenses:						
Medical care costs General and administrative expenses	560,839 80,464	462,820 61,032	2,080,083 285,295	1,678,652 229,057		
Depreciation and amortization	7,693	6,210	27,967	21,475		
Impairment charge on purchased software <sup>(1)</sup>		_	782	_		
Total expenses	648,996	530,062	2,394,127	1,929,184		
Operating income	30,633	19,458	98,327	75,811		
Interest expense	(2,251)	(717)	(4,631)	(2,353)		
Income before income taxes	28,382	18,741	93,696	73,458		
Income tax expense	10,471	7,097	35,366	27,731		
Net income	<u>\$ 17,911</u>	\$ 11,644	\$ 58,330	\$ 45,727		
Net income per share:						
Basic	\$ 0.63	\$ 0.41	\$ 2.06	\$ 1.64		
Diluted	<u>\$ 0.63</u>	<u>\$ 0.41</u>	\$ 2.05	<u>\$ 1.62</u>		
Weighted average number of common shares and						
potential dilutive common shares outstanding	28,536,000	28,259,000	28,419,000	\$ 28,164,000		
Operating Statistics:						
Medical care ratio <sup>(2)</sup>	83.6%	85.1%	84.5%	84.6%		
General and administrative expense ratio <sup>(3)</sup> , excluding premium taxes	8.8%	7.9%	8.2%	8.4%		
Premium taxes included in general and administrative expenses	3.0%	3.2%	3.3%	3.0%		
Total general and administrative expense ratio	11.8%					
Depreciation and amortization expense ratio <sup>(4)</sup>	1.1%					
Effective tax rate	36.9%					

<sup>(1)</sup>Amount represents an impairment charge related to commercial software no longer used for operations.
 <sup>(2)</sup>Medical care ratio represents medical care costs as a percentage of premium revenue.
 <sup>(3)</sup>General and administrative expense ratio represents such expenses as a percentage of total revenue.
 <sup>(4)</sup>Depreciation and amortization expense ratio represents such expenses as a percentage of total revenue.

#### MOLINA HEALTHCARE, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Dollars in thousands, except for per share data)

		Dec. 31, 2007	I	Dec. 31, 2006
ASSETS	(U	naudited)		
Current assets: Cash and cash equivalents Investments Receivables Income tax receivable Deferred income taxes Prepaid expenses and other current assets Total current assets Total current assets Property and equipment, net Goodwill and intangible assets, net Restricted investments Receivable for ceded life and annuity contracts Other assets Total assets	\$	459,064 242,855 111,537 7,087 12,522 833,065 49,555 208,930 29,019 29,240 21,675 1,171,484	\$	403,650 81,481 110,835 7,960 313 9,263 613,502 41,903 143,139 20,154 32,923 12,854 864,475
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities: Medical claims and benefits payable Deferred revenue Income tax payable Accounts payable and accrued liabilities Total current liabilities Long-term debt Deferred income taxes Liability for ceded life and annuity contracts Other long-term liabilities Total liabilities	\$	$\begin{array}{c} 310,089\\ 40,104\\ 6,523\\ 71,417\\ 428,133\\ 200,000\\ 8,515\\ 29,240\\ 15,118\\ 681,006\end{array}$	\$	290,048 18,120 
<ul> <li>Stockholders' equity:</li> <li>Common stock, \$0.001 par value; 80,000,000 shares authorized;</li> <li>issued and outstanding: 28,443,680 shares at December 31, 2007,</li> <li>and 28,119,026 shares at December 31, 2006</li> <li>Preferred stock, \$0.001 par value; 20,000,000 shares authorized,</li> <li>no shares issued and outstanding</li> <li>Additional paid-in capital</li> <li>Accumulated other comprehensive gain (loss)</li> <li>Retained earnings</li> <li>Treasury stock (1,201,174 shares, at cost)</li> <li>Total stockholders' equity</li> <li>Total liabilities and stockholders' equity</li> </ul>	\$	28 185,808 272 324,760 (20,390) 490,478 1,171,484	\$	28 173,990 (337) 266,875 (20,390) 420,166 864,475

#### MOLINA HEALTHCARE, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands) (Unaudited)

	 Year Decem	
	2007	 2006
<b>Operating activities:</b> Net income	\$ 58,330	\$ 45,727
Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization Amortization of capitalized credit facility fees Deferred income taxes Stock-based compensation Changes in operating assets and liabilities: Receivables Prepaid expenses and other current assets Medical claims and benefits payable Deferred revenue	27,967 1,042 (8,903) 7,18888 15,007 (2,971) 6,682 21,98484	21,475 885 (399) 5,50505 (38,847) 1,369 51,550 10.44343
Accounts payable and accrued liabilities Income taxes	 17,441 14,270	5,188 (579)
Net cash provided by operating activities	 158,037	 102,317
Investing activities: Purchases of property and equipment Purchases of investments Sales and maturities of investments Net cash (paid) acquired in purchase transactions Increase in restricted investments Increase in other assets Increase in other long-term liabilities Net cash (used in) provided by investing activities	 (22,299) (264,115) 103,718 (70,172) (8,365) (4,330) 9,879 (255,684)	 (20,297) (148,795) 171,225 5,820 (912) (3,334) 239 3,946
Financing activities: Borrowings under credit facility Proceeds from issuance of convertible senior notes Repayment of amounts borrowed under credit facility Payment of credit facility fees Payment of convertible senior notes fees Tax benefit from exercise of employee stock options	200,000 (45,000) (551) (6,498)	50,000 
recorded as additional paid-in capital	853 4,257	1,227 2,416
Proceeds from exercise of stock options and employee stock plan purchases Net cash provided by financing activities Net increase in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period	\$ 153,061 55,414 403,650 459,064	\$ 48,184 154,447 249,203 403,650

## MOLINA HEALTHCARE, INC. MEMBERSHIP DATA (Unaudited)

<u>Total Ending Membership by Health Plan:</u>	Dec. 31, 2007	Sept. 30, 2007	Dec. 31, 2006
California	296,000	288,000	300,000
Michigan	209,000	211,000	228,000
Missouri <sup>(1)</sup>	68,000	_	-
Nevada <sup>(2)</sup>	N/A	_	-
New Mexico	73,000	69,000	65,000
Ohio	136,000	138,000	76,000
Texas	29,000	30,000	19,000
Utah	55,000	50,000	52,000
Washington	283,000	284,000	281,000
Subtotal	1,149,000	1,070,000	1,021,000
Indiana <sup>(3)</sup>	N/A	N/A	56,000
Total	1,149,000	1,070,000	1,077,000

(1) The Company's Missouri health plan was acquired October 31, 2007.

(2) Less than 1,000 members.

(3) The Company's Indiana health plan ceased serving members effective January 1, 2007.

Total Ending Membership by State for the Company's	
Medicare Advantage Special Needs Plans	

Medicare Advantage Special Needs Plans:	2007	2007	2006
California	1,115	875	549
Michigan	1,090	814	152
Nevada	520	178	_
Utah	1,860	1,802	1,452
Washington	507	446	235
Total	5,092	4,115	2,388
Total Ending Membership by State for the Company's <u>Aged, Blind and Disabled ("ABD") Population:</u>	Dec. 31, 2007	Sept. 30, 2007	Dec. 31, 2006
California	11,837	10,912	10,717
Michigan	31,399	31,488	33,204
New Mexico	6,792	6,844	6,697
Ohio	14,887	14,965	-
Texas	16,018	16,515	-
Utah	6,795	7,056	6,827
Washington	2,814	2,715	2,713
	2,014	2,715	2,710

Dec. 31,

Sept. 30,

Dec. 31,

		Year Ended			
Total Member Months <sup>(1)</sup> by Health Plan:	Dec. 31, 2007	Sept. 30, 2007	Dec. 31, 2006	Dec. 31, 2007	Dec. 31, 2006
California Michigan Missouri <sup>(2)</sup>	881,000 630,000 136,000	859,000 640,000 N/A	909,000 688,000 N/A	3,500,000 2,597,000 136,000	3,694,000 2,365,000 N/A
Nevada New Mexico Ohio Texas Utah Washington Subtotal Indiana <sup>(3)</sup>	1,000 214,000 412,000 88,000 155,000 849,000 3,366,000 N/A	200,000 416,000 90,000 142,000 854,000 3,201,000 N/A	191,000 213,000 31,000 162,000 838,000 3,032,000 171,000	1,000 803,000 1,567,000 335,000 593,000 3,419,000 12,951,000 N/A	726,000 442,000 34,000 689,000 3,410,000 11,360,000 499,000
Total	3,366,000	3,201,000	3,203,000	12,951,000	11,859,000

<sup>(1)</sup> Total member months is defined as the aggregate of each month's ending membership for the period.
<sup>(2)</sup> The Company's Missouri health plan was acquired October 31, 2007.
<sup>(3)</sup> The Company's Indiana health plan ceased serving members effective January 1, 2007.

#### MOLINA HEALTHCARE, INC. SELECTED FINANCIAL DATA BY HEALTH PLAN (Dollars in thousands except PMPM amounts) (Unaudited)

					T	hree Months End	led Dec	ember 31, 2007				
		Premium Revenue				Medical	Care C		Medical	Premium Tax		
		Total		PMPM		Total		PMPM	Care Ratio	E	xpense	
California	\$	98,138	\$	111.48	\$	81,274	\$	92.33	82.8%	\$	2,724	
Indiana		11 122,087		193.83		(542) 103,067		163.63	84.4%		6 551	
Michigan Missouri		30,730		226.65		26,396		194.69	85.9%		6,551	
Nevada		2,015		1,370.58		1,705		1,160.11	84.6%		_	
New Mexico		77,042		360.74		62,415		292.26	81.0%		2,650	
Ohio		124,385		301.65		112,287		272.31	90.3%		5,598	
Texas Utah		24,047 28,434		272.35 183.90		13,010 28,360		147.35 183.43	54.1% 99.7%		458	
Washington		163,716		192.78		127,562		150.21	77.9%		2,727	
Other				_		5,305		-	-	_	7	
Consolidated	\$	670,605	\$	199.27	\$	560,839	\$	166.65	83.6%	\$	20,715	
					Т	hree Months End		<i>.</i>				
		Premiun	1 Reve			Medical	Care C		Medical		nium Tax	
		Total		PMPM		Total		PMPM	Care Ratio	<u>I</u>	xpense	
California	\$	92,910	\$	102.29	\$	82,933	\$	91.31	89.3%	\$	2,820	
Indiana		28,073		164.60		26,431		154.97	94.2%			
Michigan New Mexico		128,096 53,509		186.23 279.31		100,746 45,803		146.47 239.09	78.6% 85.6%		7,723 2,164	
Ohio		45,196		212.18		40,050		188.02	88.6%		2,104	
Texas		4,228		135.38		4,307		137.89	101.9%		55	
Utah		38,766		239.46		35,589		219.84	91.8%			
Washington Other		153,017 117		182.46		121,635 5,326		145.04	79.5%		2,569 2	
Consolidated	\$	543,912	\$	169.81	\$	462,820	\$	144,50	85.1%	<u> </u>	17,361	
						Year Ended D	ecemb	er 31, 2007				
		Premium	ı Rever	iue		Medical			Medical	Pre	nium Tax	
		Total		PMPM		Total		PMPM	Care Ratio	E	xpense	
California	\$	378,934	\$	108.29	\$	310,226	\$	88.66	81.9%	\$	11,338	
Indiana		366		107 55		(3,729)		157.50	-			
Michigan Missouri		487,032 30,730		187.55 226.65		409,230 26,396		157.59 194.69	84.0% 85.9%		28,493	
Nevada		2,438		1,440.73		2,069		1,222.76	84.9%		-	
New Mexico		268,115		333.94		221,567		275.97	82.6%		9,088	
Ohio		436,238		278.39		394,451		251.72	90.4%		19,631	
Texas											1,598	
		88,453		263.90		68,173		203.40	77.1%		/	
Utah Washington		116,907		263.90 197.19		68,173 109,895		203.40 185.36	77.1% 94.0%		-	
Utah Washington Other				263.90		68,173		203.40	77.1%		10,844 28	
Washington	\$	116,907 652,970	\$	263.90 197.19	\$	68,173 109,895 519,763	\$	203.40 185.36	77.1% 94.0%	\$	10,844	
Washington Other	\$	116,907 652,970 186 2,462,369		263.90 197.19 190.96 - 190.13	\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D	ecemb	203.40 185.36 152.00 - 160.62 er 31, 2006	77.1% 94.0% 79.6% - 84.5%	\$	10,844 28 81,020	
Washington Other	<u>\$</u>	116,907 652,970 186 2,462,369 Premiun		263.90 197.19 190.96 - 190.13	\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical	ecemb	203.40 185.36 152.00 - 160.62 er 31, 2006 osts	77.1% 94.0% 79.6% - 84.5% Medical		10,844 28 81,020	
Washington Other Consolidated	\$	116,907 652,970 186 2,462,369 Premium Total	ı Revei	263.90 197.19 190.96 	\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical ( Total	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio	E	10,844 28 81,020 mium Tax xpense	
Washington Other Consolidated California	\$	116,907 652,970 186 2,462,369 Premium Total 372,071		263.90 197.19 190.96 - 190.13 <b>nue</b> PMPM 100.74	\$\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 0 Total 328,532	ecemb	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3%		10,844 28 81,020	
Washington Other Consolidated California Indiana	\$  \$	116,907 652,970 186 2,462,369 <b>Premiun</b> Total 372,071 82,946	ı Revei	263.90 197.19 190.96 - 190.13 <b>nue</b> PMPM 100.74 166.29	\$\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 0 Total 328,532 79,411	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7%	E	10,844 28 81,020 mium Tax xpense 11,738	
Washington Other Consolidated California Indiana Michigan	\$  \$	116,907 652,970 186 2,462,369 Premium Total 372,071 82,946 429,835	ı Revei	263.90 197.19 190.96 - 190.13 mue PMPM 100.74 166.29 181.73	\$\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 0 Total 328,532 79,411 335,696	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20 141.93	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7% 78.1%	E	10,844 28 81,020 mium Tax xpense 11,738 25,982	
Washington Other Consolidated California Indiana	\$  \$	116,907 652,970 186 2,462,369 <b>Premiun</b> Total 372,071 82,946	ı Revei	263.90 197.19 190.96 - 190.13 <b>nue</b> PMPM 100.74 166.29	\$\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 0 Total 328,532 79,411	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7%	E	10,844 28 81,020 mium Tax xpense 11,738	
Washington Other Consolidated California Indiana Michigan New Mexico Ohio Texas	\$\$	116,907 652,970 186 2,462,369 Premium Total 372,071 82,946 429,835 221,597 94,751 4,508	ı Revei	263.90 197.19 190.96 - 190.13 <b>nue</b> <b>PMPM</b> 100.74 166.29 181.73 305.07 214.25 133.37	\$\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 0 Total 328,532 79,411 335,696 187,460 86,249 4,688	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20 141.93 258.08 195.03 138.70	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7% 78.1% 84.6% 91.0% 104.0%	E	10,844 28 81,020 mium Tax xpense 11,738 25,982 8,203	
Washington Other Consolidated California Indiana Michigan New Mexico Ohio Texas Utah	\$  \$	116,907 652,970 186 2,462,369 Premium Total 372,071 82,946 429,835 221,597 94,751 4,508 165,507	ı Revei	263.90 197.19 190.96 - 190.13 <b>nue</b> <b>PMPM</b> 100.74 166.29 181.73 305.07 214.25 133.37 240.10	\$\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 328,532 79,411 335,696 187,460 86,249 4,688 151,417	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20 141.93 258.08 195.03 138.70 219.66	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7% 78.1% 84.6% 91.0% 104.0% 91.5%	E	10,844 28 81,020 mium Tax xpense 11,738 25,982 8,203 4,265 79 9	
Washington Other Consolidated California Indiana Michigan New Mexico Ohio Texas Utah Washington	\$  \$	116,907 652,970 186 2,462,369 Premium Total 372,071 82,946 429,835 221,597 94,751 4,508 165,507 613,750	ı Revei	263.90 197.19 190.96 - 190.13 <b>nue</b> <b>PMPM</b> 100.74 166.29 181.73 305.07 214.25 133.37	\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 0 Total 328,532 79,411 335,696 187,460 86,249 4,688 151,417 484,435	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20 141.93 258.08 195.03 138.70	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7% 78.1% 84.6% 91.0% 104.0%	E	10,844 28 81,020 mium Tax xpense 11,738 25,982 8,203 4,265	
Washington Other Consolidated California Indiana Michigan New Mexico Ohio Texas Utah Washington Other		116,907 652,970 186 2,462,369 <b>Premium</b> Total 372,071 82,946 429,835 221,597 94,751 4,508 165,507 613,750 144	s Rever	263.90 197.19 190.96 - 190.13 <b>nue</b> <b>PMPM</b> 100.74 166.29 181.73 305.07 214.25 133.37 240.10 179.98 -	\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical Total 328,532 79,411 335,696 187,460 86,249 4,688 151,417 484,435 20,764	Secemb Care C \$	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20 141.93 258.08 195.03 138.70 219.66 142.06	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7% 78.1% 84.6% 91.0% 104.0% 91.5% 78.9% -	E	10,844 28 81,020 mium Tax xpense 11,738 25,982 8,203 4,265 79 10,506 4	
Washington Other Consolidated California Indiana Michigan New Mexico Ohio Texas Utah Washington	\$\$	116,907 652,970 186 2,462,369 Premium Total 372,071 82,946 429,835 221,597 94,751 4,508 165,507 613,750	ı Revei	263.90 197.19 190.96 - 190.13 <b>nue</b> <b>PMPM</b> 100.74 166.29 181.73 305.07 214.25 133.37 240.10	\$	68,173 109,895 519,763 22,042 2,080,083 Year Ended D Medical 0 Total 328,532 79,411 335,696 187,460 86,249 4,688 151,417 484,435	ecemb Care C	203.40 185.36 152.00 - 160.62 er 31, 2006 osts PMPM 88.95 159.20 141.93 258.08 195.03 138.70 219.66	77.1% 94.0% 79.6% - 84.5% Medical Care Ratio 88.3% 95.7% 78.1% 84.6% 91.0% 104.0% 91.5%	E	10,844 28 81,020 mium Tax xpense 11,738 25,982 8,203 4,265 79 9	

#### MOLINA HEALTHCARE, INC. DETAIL OF MEDICAL CARE COSTS (Dollars in thousands, except PMPM amounts) (Unaudited)

The following table provides detail of the Company's medical care costs:

			Months Ended mber 31, 2007			e Months Ended ember 31, 2006	
	_	Amount	 PMPM	% of Total Medical Care Costs	Amount	PMPM	% of Total Medical Care Costs
Medical care costs: Fee-for-service costs Capitation Pharmacy Other	\$	359,536 98,464 76,009 26,830	\$ 106.84 29.26 22.59 7.97	64.0% 17.6% 13.6% <u>4.8</u> %	\$ 310,103 73,479 60,508 18,730	\$ 96.82 22.94 18.89 5.85	67.0% 15.9% 13.1% <u>4.0</u> %
Total medical care costs	\$	560,839	\$ 166.66	100.0%	\$ 462,820	\$ 144.50	100.0%
			 ear Ended mber 31, 2007			Year Ended ember 31, 2006	
		Amount	 РМРМ	% of Total Medical Care Costs	 Amount	РМРМ	% of Total Medical Care Costs
Medical care costs: Fee-for-service costs Capitation Pharmacy Other	\$	1,343,911 375,206 270,363 90,603	\$ 103.77 28.97 20.88 7.00	64.6% 18.0% 13.0% <u>4.4</u> %	\$ 1,125,031 261,476 209,366 82,779	\$ 94.86 22.05 17.65 6.98	67.0% 15.6% 12.5% <u>4.9</u> %
Total medical care costs	\$	2,080,083	\$ 160.62	<u>100.0</u> %	\$ 1,678,652	\$ 141.54	100.0%

#### MOLINA HEALTHCARE, INC. CHANGE IN MEDICAL CLAIMS AND BENEFITS PAYABLE (Dollars in thousands) (Unaudited)

The following table shows the components of the change in medical claims and benefits payable for the year ended December 31, 2007 and 2006:

	Year Ended December 31,			
	 2007		2006	
Balances at beginning of period Medical claims and benefits payable from business acquired during the period Components of medical care costs related to:	\$ 290,048 13,359	\$	217,354 21,144	
Current year Prior years Total medical care costs	 2,136,381 (56,298) 2,080,083		1,716,256 (37,604) 1,678,652	
Payments for medical care costs related to: Current year Prior years	 1,851,035 222,366		1,443,843 183,259	
Total paid Balances at end of period	\$ 2,073,401 310,089	\$	1,627,102 290,048	
Benefit from prior period as a percentage of premium revenue Benefit from prior period as a percentage of balance at beginning of period Benefit from prior period as a percentage of total medical care costs	2.3% 19.4% 2.7%		1.9% 17.3% 2.2%	

The Company's claims liability includes an allowance for adverse claims development based on historical experience and other factors including, but not limited to, variation in claims payment patterns, changes in utilization and cost trends, known outbreaks of disease, and large claims. The Company's reserving methodology is consistently applied across all periods presented. Accordingly, any benefit recognized in medical care costs resulting from favorable development of an estimated liability at the start of the period (captured as a component of *"medical care costs related to prior years*") may be offset by the addition of an allowance for adverse claims development when estimating the liability at the end of the period (captured as a component of *"medical care costs related to current year"*).

	 Year Ended December 31,			
	 2007		2006	
Days in claims payable	52		57	
Number of members at end of period	1,149,000		1,077,000	
Number of claims in inventory at end of period <sup>(1)</sup>	161,395		260,958	
Billed charges of claims in inventory at end of period (in thousands) <sup>(1)</sup>	\$ 211,958	\$	285,385	
Claims in inventory per member at end of period <sup>(1)</sup>	0.14		.26	

(1) 2006 claims data excludes information for Cape Health Plan membership of approximately 83,000 members. Cape membership was processed on a separate claims platform through December 31, 2006.